



BEAUFORT SHRIMP FESTIVAL

Partnership INVITATION





BE PART OF THE TRADITION

For over 30 years, the Waterfront Park has come alive with the irresistible flavors, sights, and sounds of the Beaufort Shrimp Festival! The annual event celebrates fresh, locally caught shrimp and the food, music, arts and culture that make the Lowcountry special.

Get ready for a weekend packed with live music to keep your toes tapping, a vibrant crafts market to spark your creativity, sponsor booths full of surprises, refreshing beer and wine vendors, fun family activities, and—of course—mouthwatering dishes sure to delight every palate. Whether you're a foodie or just love a good time, there's something for everyone at this two-day extravaganza.

Drawing over 10,000 festival goers each year, this free event is a can't-miss experience. And with 2025 shaping up to bring more record crowds of locals and visitors alike, there's no better time to join the fun. Mark your calendar, grab your friends, and come hungry—The Beaufort Shrimp Festival is waiting for you!



FESTIVAL SPONSORSHIP OVERVIEW

Why should my business sponsor?

Sponsoring The Beaufort Shrimp Festival is a great way to build brand awareness for your businesses with prospective customers and employees. Demonstrate your company's commitment to the community by supporting one of Beaufort's best-loved events.

How will sponsorship support the community?

All proceeds from The Beaufort Shrimp Festival will be reinvested in the community through the Beaufort Pride of Place fund. The Pride of Place fund is used to invest in parks, recreation facilities and other local quality of life efforts.

Why is sponsorship important?

The Beaufort Shrimp Festival would not be possible without sponsorship support. While it is free for community members and visitors to attend, there are significant upfront costs to organize the festival.

What are the benefits of sponsorship?

Sponsorship will get your company's name in front of a captive audience of thousands of people at the event and will reach tens of thousands through promotion and media coverage. Sponsors also enjoy priority seating and exclusive access to a VIP beer and wine bar, perfect for entertaining customers or employees. See sponsorship package listings for specific brand exposure and event access details.

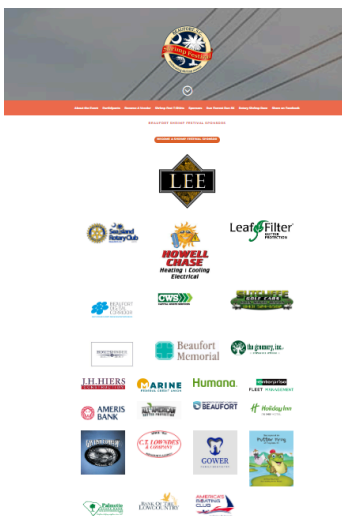
Who is organizing the event?

The 2025 Beaufort Shrimp Festival is organized by the City of Beaufort.





FESTIVAL PROMOTION



Social Media

Promotion via social media platforms from all festival organizing partners has a combined reach of more than 200,000 profiles.

Email

Promotion via emails and e-newsletters from all festival organizing partners has a combined reach of more than 20,000 individuals.

Website

During the weeks leading up to the event, BeaufortShrimpFestival.com is expected to generate more than 7,500 unique visitors

Advertising

Paid promotion for The Beaufort Shrimp Festival will include radio and billboard advertising in drive-radius markets.

Media

The festival is routinely covered before and after the event in local press including the Island Packet and Island News.

On Site

Signage and banners recognizing sponsors will be at the ticket sales booth, at the pavilion and at other park locations.



PARTNERSHIP LEVELS

Presenting Partner- \$10,000

Exposure

- Exclusive sponsor opportunity
- Logo on all event advertising
- Exclusive banner hung in a prominent location
- Recognition by emcee throughout the festival
- Top choice booth location to market your business
- Business logo, including weblink, on the festival webpage
- Opportunity to welcome attendees from the stage on Friday and Saturday
- Recognition in multiple social media posts from Festival account and from each organizing partner

Access at each festival

- Reserved table for 8 in VIP area
- 300 F&B Tickets
- 2 parking passes for Friday & Saturday

Entertainment Partner- \$4,500

Exposure

- Logo on all entertainment marketing
- Exclusive banner hung in a prominent location
- Recognition by emcee throughout the festival
- Top choice booth location to market your business
- Business logo, including weblink on the Festival webpage
- Recognition in multiple social media posts from Festival account and from each organizing partner

Access at each festival

- Reserved table for 8 in VIP area
- 250 F&B Tickets
- 2 parking passes for Friday & Saturday





PARTNERSHIP LEVELS

Jumbo Partner - \$1,500

Exposure

- Logo featured on banner hung in a prominent location
- Recognition by emcee at least twice during the festival
- Exhibit booth to market your business (Friday & Saturday)
- Business logo, including weblink on the Festival webpage
- Recognition in multiple social media posts from Festival account

Access at each festival

- 6 Passes to VIP seating area
- 150 F&B Tickets
- 1 parking passes for Friday & Saturday

Bronze Partner - \$1,000

Exposure

- Logo featured on banner hung in a prominent location
- Recognition by emcee at least twice during the festival
- Exhibit booth to market your business (Friday & Saturday)
- Business logo, including weblink, on the Festival webpage
- Recognition in multiple social media posts from Festival account

Access at each festival

- 4 passes to VIP seating area
- 100 F&B Tickets
- 1 parking pass for Saturday

Friend of the Festival - \$500

Exposure

- Logo featured on banner hung in a prominent location
- Business logo, including weblink, on the Festival webpage
- Recognition in social media post from Festival account

Access at each festival

- 2 passes to VIP seating area
- 50 F&B Tickets



SPONSORSHIP AT-A -GLANCE

	Presenting Sponsor	Entertainment Sponsor	Jumbo Shrimp Sponsor	Shrimp Fest Sponsor	Friend of the Festival
	Exposure				
Exclusive Opportunity	Exclusive				
Website Recognition	Large Logo	Large Logo	Small Logo	Small Logo	Name Only
On Site Banners	Exclusive	Banner at stage	Large Logo	Small Logo	Name Only
On Stage Recognition	Opportunity to Speak	Emcee mention	2 Emcee Mentions	Emcee Mention	
Social Media Recognition	From All Organizers	From All Organizers	From Festival Account	From Festival Account	From Festival Account
Exhibit Booth	Top Choice Booth Location	Top Choice Booth Location	Must provide own tent	Must provide own tent	
	Access				
VIP Seating	Reserved Table - 8	Reserved Table - 8	6 passes	4 passes	2 passes
F&B Tickets	300	200	150	100	50
Parking Pass (Fri)	2	2	1		
Parking Pass (Sat)	2	2	1	1	





2025 Beaufort Shrimp Festival

Sponsor/Partner Information (please print or type)

Business/Organization Name: _____

Contact Name: _____

Physical Address: _____

City, State, Zip Code: _____

Billing Address (if different): _____

Phone: _____

Cell: _____

Email: _____

Website Link: _____

Level of Sponsorship/Partnership: _____

Amount If your level of sponsorship provides for it, would you like booth space? ☐ Yes ☐ No

Electricity Needed? ☐ Yes ☐ No

Please make all checks payable to City of Beaufort

We are available to answer any questions/concerns you might have.

Sponsor/Partner Signature _____ Date _____

Please return to:

City of Beaufort Downtown Operations & Community Services

500 Carteret St, Ste B2 Beaufort, SC 29902

Attn: Jennifer Pointer

Office: 843-379-7519 Cell: 843-929-7791

jpointer@cityofbeaufort.org

Your time and support are greatly appreciated!